

Gap Financing: Looking for the needle in a capital haystack

25 years of affordable housing

Units

7,500+

Current Residents

18,000+

Properties

75 (35 in OC)

Jamboree Profile Average Household Size

2.4

Development Pipeline

\$300 Million

Average Household Income

\$24,790

Average Apartment Rents

\$500-\$1,200/month 1BR-3BR



\$32.2MM Total Development Cost

\$9.9	U.S. Bank
\$8.1	4% LIHTC
\$7.7	HCD-MHP
\$3.65	County of Orange
\$1.15	Land Donation*
\$.964	City of San Clemente
\$.837	FHLB of San Francisco-AHP

^{*}Master Developer, Talega Associates, donated land

Mendocino at Talega San Clemente 186 Units 2003



Granite Court *Irvine 77 units 2008*

\$32MM Total Development Cost

\$12.3	4% LIHTC
\$ 7.7	City of Irvine
\$ 6.3	HCD-MHP
\$3	Union Bank
\$ 2.5	OC HCS

^{*} Fulfilled entitlement requirement for three market rate developments



Birch Hills Apartments *Brea* 115 units 2013

\$31.5MM Total Development Costs

\$10.8 9% LIHTC

\$7.25 Land Donation*

\$6.7 Union Bank

\$4.75 City of Brea

\$2 HUD & County of Orange-HOME

*Master Developer, Chevron, donated land



\$28.9MM Total Development Cost

\$15.7	9% LIHTC
\$8.7	City of West Sacramento
\$2.6	AHSC (Cap & Trade)
\$1.9	Union Bank

West Gateway Place *Sacramento 77 Units 2016*